

## Proposal for Services Limited Evaluation for Compliance with Title XIV

Spear Corporation proposes to assist your review of your aquatic facility for an evaluation of compliance with Title XIV, commonly known as the Virginia Graeme Baker Pool and Spa Safety Act. The purpose of the evaluation is limited to identifying pool outlets that are governed by the Act and evaluating whether they are compliant. We will also evaluate the drain system as it applies to ANSI/APSP-7, The American National Standard for Suction Entrapment Avoidance in Swimming Pools, Wading Pools, Spas, Hot Tubs and Catch Basins.

Spear Corporation will perform the following tasks as part of this evaluation:

1. Locate and identify submerged outlets, including:
  - a. Floor grates
  - b. Wall grates
  - c. Skimmer equalizer outlets
2. Provide a reference identifier for each outlet, locating the outlet for reference and evaluation, and tracking its source data.
3. Measure and document the critical dimensional data for the outlet, including width, length, depth, and opening sizes.
4. Measure and document the critical dimensional data for outlet sumps, including depth, piping size and clearances.
5. Document pumps attached to outlet systems.
6. Based upon information gathered, Spear Corporation will forward this information to Water Technology Incorporated and they will analyze each outlet for conformance to the Act, including:
  - a. Design flow at each outlet
  - b. Maximum flow possible at each outlet
  - c. Sump dimensions provided
7. Water Technology Incorporated will provide a written report of the analysis, identifying each outlet with a pass/fail designation for compliance with Title XIV and APSP-7.
8. Based upon the information gathered and/or provided, Water Technology Incorporated will provide a written evaluation on each outlets conformance with Title XIV and APSP-7.

Based upon the requirements of Title XIV, it is likely that few, if any, outlets will be found conformant. The purpose and intent of this study is to determine the degree of nonconformance, so that an informed plan of action can be developed. Based upon the results of the evaluation and discussions with you, Spear Corporation and Water Technology Incorporated will develop a proposal for recommendations and associated costs to bring your pool into compliance with Title XIV.

As is generally the case with new legislation, Spear Corporation and Water Technology Incorporated expect this law to be even more clarified over time. We anticipate that over the next few months, manufacturers and fabricators will bring more products to market that comply with requirements.

Spear Corporation is pleased to offer the above services for a stipulated sum of:

**CALL FOR PRICE AND TO SCHEDULE AUDIT**

Spear Corporation appreciated the opportunity to provide these professional services to you. Please sign, date and return a copy of this to us as your acceptance of these services. Should you have any questions, please do not hesitate to contact us.

Sincerely,

Sam Blake  
Vice President of Business Development

Accepted By:

Name: \_\_\_\_\_

Date: \_\_\_\_\_